

Dr Ian Greer

Senior Research Fellow, Leeds University Business School

Curriculum Vitae
July 2010

121 Glyn Road
London E5 0JA
Phone: +44 (0)7771-852-742
E-mail: icg@lubs.leeds.ac.uk

EDUCATION

Cornell University, School of Industrial and Labor Relations, Ithaca, NY

M.S. in Industrial and Labor Relations, May 2003

Dissertation / PhD Thesis: "Workers of the World, Compete! Unions and Economic Development in the U.S. and Germany." Completed in December 2005.

Committee: Lowell Turner (Chair), Harry Katz and Susan Christopherson

Humboldt University, Berlin, Germany

Coursework in Social Sciences, 1998-1999

Bard College, Annandale, NY

B.S. with Honors in Political Studies, December 1997

Senior Project: "Wither the AFM? The Rise, Decline and Possible Comeback of the American Federation of Musicians."

RESEARCH PROGRAM

My PhD and postdoctoral research were focused mainly on union strategy, mainly local coalition building, labor transnationalism, and the effects of institutional change. I conducted hundreds of qualitative interviews in the US, UK, and Germany and organized a survey of 425 US and German local trade unionists. This work raised several issues about the state and market that I am pursuing more systematically in my current study of welfare-to-work services. In 2007-8 I conducted 150 interviews in the UK and Germany – mainly Leeds and Cologne – with policymakers, managers, trade unionists, front-line workers, and unemployed 'clients'. My goal is to find out how the market mechanisms that governments use to manage provision affect the working conditions of front-line staff and how these changes in working conditions affect clients. While my home field is employment relations, this work has brought me into dialogue with academics in sociology, social policy, and comparative political economy.

JOURNAL ARTICLES

Ian Greer. 2008. "Organized industrial relations in the information economy: The German automotive sector as a test case." New Technology, Work and Employment. 23:3. November. Pp. 181-196.

Ian Greer. 2008. "Social movement unionism in Germany: the case of Hamburg's hospitals." Industrial Relations. 47:4. October. Pp. 602-624.

Ian Greer. 2008. „Von sozialen Bewegungen Lernen: ein Impuls für deutsche Gewerkschaften." WSI Mitteilungen. April. Pp. 205-211.

Ian Greer and Marco Hauptmeier. 2008. "Political entrepreneurs and co-managers: Labour transnationalism at four multinational auto companies." British Journal of Industrial Relations. 46:1. March. Pp. 76-97.

Nathan Lillie and Ian Greer. 2007. "Industrial relations, migration and neo-liberal politics: The case of the European construction sector." Politics and Society. 35:4. December. Pp. 551-581.

Virginia Doellgast and Ian Greer. 2007. "Vertical disintegration and the disorganization of German industrial relations." British Journal of Industrial Relations. 45:1. March. Pp. 55-76.

Mark Anner, Ian Greer, Marco Hauptmeier, Nathan Lillie and Nik Winchester. 2006. "The industrial determinants of transnational solidarity: Global inter-union politics in three sectors." European Journal of Industrial Relations. 12:1. March. Pp. 7-27.

Ian Greer. 2006. "Business union vs. business union? Understanding the split in the U.S. labor movement." Capital and Class. 90. 2006. Pp. 1-6

Ian Greer and Lou Jean Fleron. 2005. "Social partnership in the U.S.A.? The development coalition in Buffalo, New York." International Journal of Action Research. 1:2. Pp. 319-342.

Michael Fichter and Ian Greer. 2003. "Sozialpartnerschaft als Gewerkschaftsstrategie. Beispiele aus fünf Ländern." WSI Mitteilungen. September. Pp. 541-548.

BOOK CHAPTERS

Ian Greer, Ian Greenwood, and Mark Stuart. 2010. "Beyond national 'varieties': Public-service contracting in comparative perspective." In Ian Cunningham and Philip James (eds) Voluntary organizations and public service delivery. (London: Routledge). Forthcoming.

Ian Greer. 2007. "Special interests and public goods: Organized labor's coalition politics in Hamburg and Seattle." In Lowell Turner and Daniel Cornfield (eds). Labor in the new urban battlegrounds: Local solidarity in a global economy. (Ithaca: Cornell ILR Press). 2007. Pp. 111-129.

Ian Greer, Barbara Byrd, and Lou Jean Fleron. 2007. "Two paths to the high road: Urban organization building Seattle and Buffalo." In Lowell Turner and Daniel Cornfield (eds.) Labor in the new urban battlegrounds: Local solidarity in a global economy. (Ithaca: Cornell ILR Press). Pp.193-210.

Michael Fichter and Ian Greer. 2004. "Analysing social partnership: A tool of union revitalization?" In Carola Frege and John Kelly (eds). Varieties of Unionism. (Oxford: Oxford UP). Pp. 71-92.

OTHER PUBLICATIONS, REPORTS, AND TRANSLATIONS

Mark Stuart and Ian Greer. 2010. 'Restructuring and Adjustment in Europe: An Overview'. Perspectives on Work. Forthcoming.

Nils Böhlke, Ian Greer, and Thorsten Schulten. 2010. 'Deutsche Gründlichkeit: Liberalization and Local Industrial Relations in German Hospitals.' CERIC Working Paper 9. February.

Ian Greer. 2010. Review of What's the Point of Industrial Relations? by Ralph Darlington. British Journal of Industrial Relations.

Ian Greer. 2010. Review of Trade Unions in a Neoliberal World by Gary Daniels and John McIlroy. Labor History.

Ian Greer. 2010. Review of The Politics of Unemployment in Europe by Marco Giugni. British Journal of Industrial Relations. 48:2.

Ian Greer. 2009. "Klöster oder Mobilmachung? Seattle und die Bewegungsfrage." LuXemburg, November. Pp. 17-19.

Ian Greer and Marco Hauptmeier. 2009. 'Between local interests and international solidarity: Negotiating restructuring at General Motors Europe.' CERIC Working Paper 7. October.

Ian Greer and Lowell Turner. 2009. Union Coalition Building in a Global Economy: A Survey of German Civil Society. Final Project Report to the Hans-Böckler-Stiftung. September.

Ian Greer. 2009. "Auto workers' strikes." In Ben Day (ed). The encyclopedia of strikes. (Armonk, NY: ME Sharpe). (No information on page numbers.)

Ian Greer. 2009. Review of Global Unions by Kate Branfenbrenner. Industrial and Labor Relations Review. 62:2.

Ian Greer. 2008. Review of Workforce development networks in rural areas by Gary Paul Green. Work, Employment and Society. 22:3.

Ian Greer. 2008. Review of America works: Critical reflections on the American labor market by Richard Freeman. British Journal of Industrial Relations. 46:1.

(Behrens, Martin.) 2007. "The role of management in the restructuring of the German workplace." Translated from German to English, May.

(Seifert, Hartmut.) 2007. "Working time in Germany: Developments and conflicts." Translated from German to English, May.

Hae-Lin Choi and Ian Greer. 2007. „Frischer Wind der Veränderung? Das offensive Organisationsmodell macht weltweit Schule.“ Neues Deutschland. 6 August.

Ian Greer. 2007. of Union recognition: Organizing and Outcomes edited by Gregor Gall. Industrial and Labor Relations Review. 60:1.

Ian Greer. 2007. "British unions and migration: An international comparative view." CLR News. Issue 4. Pp. 33-35.

Lowell Turner and Ian Greer. 2007. Union Coalition Building in a Global Economy. Final Project Report to the Hans-Boeckler-Stiftung. December.

Ian Greer. 2005. "Transatlantic Social Dialog, HBS, Cornell, ETUI-REHS, FES, Third Annual Meetings, 20-21 May 2005 in Berlin, Hosted by IG Metall." Transfer. 11:3. Pp. 479.

(Behrens, Martin.) 2006. "Conflict, arbitration and dispute resolution in the German workplace." International Journal of Dispute Resolution. Translated from German to English, October.

Ian Greer. 2006. Review of The Future of Worker Representation edited by Geraldine Healy, Edmund Heery and William Brown. British Journal of Industrial Relations. 44:2.

Ian Greer. 2005. Review of Action Research in Workplace Innovation and Regional Development edited by Werner Fricke and Peter Totterdill. Industrial and Labor Relations Review. 58:4.

Ian Greer and Lou Jean Fleron. 2005. "Labor and Urban Crisis in Buffalo New York: Building a High-Road Social Infrastructure." Report to the AFL-CIO Central Labor Council Task Force.

Barbara Byrd and Ian Greer. 2005. "Building a Union City on the Pacific Rim: the Case of Seattle." Report to the AFL-CIO Central Labor Council Task Force.

Ian Greer. 2004. Review of The Future of the American Labor Movement by Hoyt Wheeler. Industrial and Labor Relations Review. 57:4.

Ian Greer. 2003. "Ver.di's National Convention [Bundeskongress], Berlin International Congress Center, 19-25 October 2003." Transfer. 9:4. Pp. 779-781

Ian Greer. 2003. Review of Unions in a Globalized Environment edited by Bruce Nissen. Industrial and Labor Relations Review. 56:4.

Ian Greer. 2003. Review of the Last Good Job in America by Stanley Aronowitz. Industrial and Labor Relations Review. 56:3.

Ian Greer. 1998. "A Short History of Local 76-493." Report to the Executive Board of the Seattle Musicians' Association. July.

CONFERENCE AND WORKSHOP PAPERS

Klaus Dörre, Ian Greer, Matthias Knuth, and Paul Stewart. (co-organizers.) 2011. "Jobs and Joblessness in the Crisis," *International Labour Process Conference*, 5-7 April, Leeds.

Ian Greer and Virginia Doellgast. 2010. "Marketization and Institutional Change: From an idea to its social effects," *Work, Employment, and Society Conference*, 7-9 September, Brighton; *Workshop "Ideas at Work"*, 13-14 September, Cardiff.

Ian Greer. 2010. "Work and welfare in the UK: Still the home of neoliberalism?" "*Precarious work and labor market policy in five countries*," 12 April, FSU-Jena; 6-7 September, Vienna (FORBA).

Ian Greer and Matthias Knuth. 2010. "Governance, Employment, and the Quality of Public Services: Specifying the linkages," *ESPANet*, 2-4 September, Budapest.

Mark Stuart and Ian Greer. (co-organizers). 2009. *Restructuring, redundancy and sustainable employment: The challenges of the current economic crisis*. Sponsored by the World Universities Network. 6-7 November, Leeds, and 1-2 July 2010, Milan.

Ian Greer and Amanda Tattersall. (co-organizers). 2009. *Where are the world's unions headed?* Co-sponsored by Unions New South Wales, the Union Strategy Group at the University of Sydney and CERIC. 28 August, Sydney Trades Hall.

Ian Greer and Lowell Turner. 2009. "Why do local unions build coalitions? Evidence from the US and Germany," *International Industrial Relations Association*, 24-27 August, Sydney.

Ian Greer and Marco Hauptmeier. 2008. "Identity Work: the construction of labour transnationalism at General Motors Europe." *British Universities Industrial Relations Association*, Bristol, 26-28 June, *Workshop on Transnational Solidarity*, Nottingham, 6-7 November, and International Industrial Relations Association, Sydney, 24-27 August.

Nils Böhlke, Ian Greer, and Thorsten Schulten. 2009. "World champions in privatizing hospitals," *Condition Critical: Health Care Marketizing Reforms, and the Media*, 17-20 June, Coventry.

Ian Greer. 2009. "Industrious relations: Welfare and work in the current recession." Port talk, Goodenough College, 17 June, London.

Ian Greer, Mark Stuart, and Ian Greenwood. 2008. "Employment relations in the workfare industry: An Anglo-German comparison." "*Employment relations in the voluntary sector*," 29 April, Glasgow (Strathclyde University); "*Transformations of welfare-to-work*," 12 September, Leeds; and Labor and Employment Relations Association, 2-5 January, San Francisco.

Ian Greer and Virginia Doellgast. 2008. "British trade unions and the challenge of precarious work." *Project ZAUBER*, Berlin 10 September and Osnabrück, 13-15 November.

Ian Greer, Mark Stuart, and Ian Greenwood. 2008. "Community unionism as a revitalization strategy? A British case of innovation." *American Sociological Association*, Boston, 1-4 August.

Nils Böhlke, Ian Greer, and Thorsten Schulten. 2008. "*Deutsche Gründlichkeit: market making and industrial relations in German hospitals*." *Industrial Relations in Europe Conference*, London, 23-25 June and "*Die nächste grosse Transformation?*", 4-5 September, Cologne.

Ian Greer. 2007. "British unions and migration: an international comparative view." "*Labour in Neverneverland?: Regulating the situation of migrants in the British construction industry*," 7 December, London (University of Westminster).

Ian Greer, Mark Stuart, Ian Greenwood. 2007. "Community unionism and the neoliberal state in British steel regions." *International Industrial Relations Research Association*, 3-6 September, Manchester, and *Labor and Employment Relations Association*, 4-7 January, Chicago.

Ian Greer. 2007. "Labor relations in the information economy: the German automotive sector as a test case." "*The High-Performance Workplace: Myth and Reality*," 26 March, Stirling, and *Knowledge, Management and Economy Congress*, 3-5 November 2006, Kocaeli, Turkey.

Ian Greer and Marco Hauptmeier. 2007. "Political entrepreneurs and co-managers: Labour transnationalism at four multinational auto companies." *Labor and Employment Relations Association*, 4-7 January, Chicago.

Ian Greer. 2006. "Social movement unionism and the breakdown of neo-corporatist industrial relations: the case of Hamburg's hospitals." *EGOS Colloquium "The Organizing Society,"* 6 – 8 July, Norway.

Ian Greer. 2006. "Inside Germany's disintegrating core: the auto industry and comparative industrial relations, revisited." *International Labour Process Conference*, 10-12 April, London; *Society for the Advancement of Socio-Economics*, 30 June – 2 July, Trier, Germany.

Nathan Lillie and Ian Greer. 2006. "Industrial relations, migration and neoliberal politics: the case of the European construction sector." *Workshop on "The Political Economy of Immigration and Migrant Labour"*, 10-11 March, London (LSE); *"The Unprotected Migrant: Mobility, Social Policy and Labour Rights in Europe,"* 16-17 May, Tampere.

Virginia Doellgast and Ian Greer. 2005. "Vertical disintegration and the disorganization of German industrial relations." *Society for the Advancement of Socioeconomics*, 1-2 July, Budapest.

Ian Greer and Marco Hauptmeier. 2005. "Transatlantic bonds and national differences: National and transnational worker representation at DaimlerChrysler." *Transatlantic Social Dialog*, 20-21 May, Berlin.

Ian Greer and Lou Jean Fleron. 2005. "Labor and Urban Crisis in Buffalo, New York: Building a High-road Infrastructure." *Union of Allied Labor Educators*, 30 March - 1 April, Philadelphia.

Mark Anner, Ian Greer, Marco Hauptmeier, Nathan Lillie, and Nik Winchester. 2005. "The Industrial Determinants of Transnational Solidarity: Global Inter-Union Politics in Three Sectors." *Labor and Employment Research Association*, 5-7 January, Philadelphia; *Transatlantic Social Dialogue*, 14-15 May in Brussels.

Ian Greer. 2004. "Labor, Employer, Territory: How Job Retention Matters for Union Vitality in Hamburg and Seattle." *Workshop "Strategies for Urban Labor Revitalization,"* 1-2 October, Ithaca.

Ian Greer and Marco Hauptmeier. 2004 "Labor in German Cities: National Institutions and Local Coalitions." *Conference of Europeanists*, 11-13 March, Chicago.

Ian Greer. 2003. "Labor Management Partnership in the US: Perils and Prospects." *Transatlantic Social Dialog*, 15-16 April, Ithaca.

Ian Greer. 2003. "Twists and Turns of the High Road." *Industrial Relations Research Association*, 2-5 January, Washington DC.

Michael Fichter and Ian Greer. 2002. "Social Partnership, Institution Building, and the Revival of Labor Movements: A Comparative Analysis." *Workshop on "Strategies for Labor Movement Renewal in the Global North"*, 18-20 September, London.

INVITED SEMINAR PAPERS AND VISITING POSITIONS

I have presented at seminars at the following institutions. Asterisks denote visiting positions:

2010: LEST (Aix-en-Provence)*

2009: LSE; Birkbeck; Manchester; New South Wales; Sydney*; Groningen; Kings College London

2008: FORBA (Vienna); Arbeiterkammer Oberösterreich (Linz); WZB (Berlin)*

2007: WSI (Düsseldorf); Jena; East London

2006: Leeds; Manchester; Cardiff; Westminster

2005: Cornell; Jena*; TU-Chemnitz; MIT

2004: Cornell; MPIfG (Cologne)*; FIAB (Recklinghausen)

2003: Cornell; TU-Chemnitz*

ACADEMIC/WORK EXPERIENCE

2008- **Senior Research Fellow.**

Leeds University, Centre for Employment Relations Innovation and Change (CERIC).

My focus is primarily on research, writing and fundraising associated with the welfare-to-work project and writing up findings from earlier research. I am also coordinating the CERIC PhD program and supervising PhD and masters students.

2006-2007. **Postdoctoral Researcher.**

Joint affiliation with Leeds University Business School and Cornell University School of Industrial and Labor Relations.

I worked on research projects with Lowell Turner, Mark Stuart, and Ian Greenwood.

2001-2005. **Research and Teaching Assistantships.**

Professors Lowell Turner, Richard Hurd, and Ileen Devault, Cornell University.

I supported research projects, graded papers and led discussion sections.

1999-2001. **Researcher**

OKM Associates, Boston; Karl Seidman, MIT Department of Urban Studies and Planning, Cambridge, MA; Carpenters Labor-Management Program, Boston; and Service Employees International Union Local 250, Oakland CA.

I conducted research to support union campaigns and inner-city regeneration.

ACADEMIC HONORS AND GRANTS

I am the 2010 John T. Dunlop Outstanding Scholar Award for international work on the employment relationship from the Labor and Employment Relations Association.

I have won the following competitive grants:

ESRC CASE PhD studentship award 2010-13

World Universities Network grant to visit the University of Sydney 2009

Hans-Böckler-Stiftung small (€10,000) grant with Lowell Turner 2008-9

LUBS seedcorn grants 2006-7, 2008-9, 2010-11

Einaudi Center and ILR International Program Summer Travel Grant 2005

DAAD Dissertation Fellowship 2003-2004

Max-Planck-Institute for the Study of Societies Research Fellowship 2003-2004

Fulbright Scholarship 1998-1999

Excellence and Equal Cost Scholarship, Bard College 1994-1997

REFEREEING, EDITORIAL AND MEDIA WORK

I have reviewed papers for *British Journal of Industrial Relations*, *Capital and Class*, *Employee Relations*, *European Journal of Industrial Relations*, *Human Relations*, *Industrial Relations (Berkeley)*, *Industrial Relations Journal*, *Industrielle Beziehungen*, *Journal of Industrial Relations*, and *Work Organisation, Labour and Globalisation*.

I am editor of the CERIC Working Paper Series and on the editorial advisory board of *Perspectives on Work*. After November 2010 I will be book reviews editor for the *British Journal of Industrial Relations*.

I have been quoted in *BusinessWeek* and written in the daily paper *Neues Deutschland*.

PROFESSIONAL MEMBERSHIPS

Labor and Employment Relations Association, British Universities Industrial Relations Association, University and College Union.

LANGUAGES

Native English speaker; fluent writing and speaking in German; basic passive French.